## LJM APPROVAL SHEET

This Approval Sheet should be used to approve Enron's participation in any transactions involving LJM Cayman, L.P. ("LJM1") or

GENERAL	
Deal name: EEX	
Date Approval Sheet completed: December 28, 1999	
Enron person completing this form: Chris Loehr	
Expected closing date: December 29, 1999	
Business Unit: Enron North America	
Business Unit Originator: Joe Deffner, Tim Proffin	
This transaction relates to DLJM1 and/or DLJM2.	
This transaction is   a sale by Enron □ a purchase by Enron □ a co □ other:	-sale with Enron Da co-purchase with Enron and/or
Person(s) negotiating for Enron: Joe Deffner, Tim Proffin	
Person(s) negotiating for LJM: Michael Kopper, Greg Caudell	
Legal counsel for Enron: Andrews & Kurth (Wes Dorman)	
DEAL DESCRIPTION  JM2 will purchase from Enron North America a 90% equity interes	
DEAL DESCRIPTION  JM2 will purchase from Enron North America a 90% equity interest reasure is a special purpose vehicle created to be the counterparty from the counterparty fro	
Legal counsel for LJM: Kirkland & Ellis (Rob Marks)  DEAL DESCRIPTION  LJM2 will purchase from Enron North America a 90% equity interest Treasure is a special purpose vehicle created to be the counterparty final gas.  ECONOMICS  LJM2 will purchase the equity with the expectation of receiving a 2: marketing agreement under which ENA agrees to use its best efforts receives 90% of any gains exceeding a 25% return to LJM2.	or a prepay with EEX involving \$105 million for up to 63 Bcfe o
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"FOIA CONFIDENTIAL TREATMENT REQUESTED BY ANDREW FASTOW"

ISSUI	ES CI	HECKLIST					
1	Sa	ie Options					
	2.	If this transaction is a sale of an asset by Enron, which of the following options were considered and rejected:					
~		☐Condor ☐JEDI II ☐Third Party ☐Direct Sale. Please explain: A sale to Condor would achieve deconsolidation of the debt but would not allow Enron to book earnings.					
	b.	Will this transaction be the most beneficial alternative to Enron?					
	c.	Were any other bids offers received in connection with this transaction?   EYes   No. Please explain: The debt and equity were marketed to several banks including Chase, Deutsche and Paribas.					
2.	Pri	or Obligations					
	<b>a</b> .	Does this transaction involve a Qualified Investment (as defined in the JEDI II partnership agreement)?					
	ъ.	Was this transaction required to be offered to any other Enron affiliate or other party pursuant to a contractual or other obligation?   No. If yes, please explain:					
3.	Te	rms of Transaction					
	a.	What are the benefits (financial and otherwise) to Enron in this transaction? DCash flow					
		ØOther: Funds flow of approximately \$105 million.					
	Ъ.	Was this transaction done strictly on an arm's-length basis?   Yes  No. If no, please explain:					
	c.	Was Enron advised by any third party that this transaction was not fair, from a financial perspective, to Enron?  □Yes ☑No. If yes, please explain: □					
	đ.	Are all LJM expenses and out-of-pocket costs (including legal fees) being paid by LJM?   Yes No. If no. is this market standard or has the economic impact of paying any expenses and out-of-pocket costs been considered when responding to items 1.b. and 3.b. above?  Yes No.					
4.	Co	mpliance					
	a.	Will this transaction require disclosure as a Certain Transaction in Enron's proxy statement?   EYes   No.					
	b.	Will this transaction result in any compensation (as defined by the proxy rules) being paid to any Enron employee Tyes SNo.					
-	c.	Have all Enron employees' involvement in this transaction on behalf of LIM been waived by Enron's Office of the Chairman in accordance with Enron's Conduct of Business Affairs Policy?   Yes DNo. If no, please explain					
	d.	Was this transaction reviewed and approved by Enron's Chief Accounting Officer?   ☑Yes □No.					
	€.	Was this transaction reviewed and approved by Enron's Chief Risk Officer?  ☐ Yes ☐ No.					
	f.	Has the Audit Committee of the Enron Corp. Board of Directors reviewed all Enron/LJM transactions within the particle months?  DYes DNo. Have all recommendations of the Audit Committee relating to Enron/LJM transactions been taken into account in this transaction?  DYes DNo.					

PROVALS	Name	Signature	Date
Business Unit	Below Y. Kers	MODIA Prod	12/28/55
Business Unit Legal	-34, /1. =37 Pm	1/1 1 -5MS	12-2-59
Enron Corp. Legal	Rex Roses TIL Deggicit	Jania Oci D	
Global Finance Legal	Scott Sefton	S cett Set	12.28.99
RAC	Rick Buy	1/h	
Accounting	Rick Causey	(Rill a.C.)	12/29/55 12-28-99
Executive	Jeff Skilling		<u> </u>

### ENRUM INTESTITEM TOUTHNART

**DEAL NAME: EEX** 

Originated: Enron North America Expected Closing Date: 12/28/99 Expected Funding Date: 12/28/99 Date Completed: December 27, 1999 Investment Analyst: Chris Loehr Investment Type: Equity

## APPROVAL AMOUNT REQUESTED

Capital Commitment

\$ 2,953,125.00

#### DEAL DESCRIPTION

Purchase 90% of the equity in Bob West Treasure, L.L.C. ("Bob West"). Bob West is a special purpose vehicle created to be the counterparty for a prepay with EEX involving \$105 million for up to 63 Befe of natural gas.

#### TRANSACTION SUMMARY

- On Dec. 28, 1999, LJM will purchase from Enron North America 90% of the Bob West equity for \$ 2,953,125.00.
- \$2,700,000.00 will be in the purchase price paid to Enron North America.
- \$253,125.00 will be a capital contribution to Bob West Treasure LLC.
- ENA will pay LJM2's legal and tax advisory fees upfront.

#### CASH FLOW SUMMARY

LJM2, as a 90% equity holder in Bob West, is entitled to 90% of cashflows remaining after payment of interest on the \$105 million of debt.

#### RETURN SUMMARY

LJM2's investment is expected to yield a return of 25%.

### **EXIT STRATEGY**

- LJM2 has entered into a marketing agreement with ENA, whereby ENA agrees to use its reasonable best efforts to
  market the equity on LJM2's behalf.
- ENA will have a 90 day exclusivity period during which any gain on sale that exceeds LJM2's targeted 25% return on investment will be split 90% to ENA and 10% to LJM2.
- Exclusivity period ends 90 days from signing of contracts. At that point any gain on sale that exceeds LJM2's targeted
   25% return on investment will be split 75% to ENA and 25% to LJM2.
- It is expected a resale of the equity will take place within six months to coincide with refinancing of the \$105 million bridge financing.

#### RISKS AND MITIGANTS

Risk	Mitigant		
Refinancing risk	LJM2 is entitled to cashflows after debt servicing. The bridge financing in place will need to be refinanced within ten months. Depending on the terms of the refinancing, equity cashflows may not support LJM2's targeted 25% return.  LJM will have right to approve/reject terms of permanent financing.  EEX has sold up to 63 Befe under the prepay agreement. While actual production of these reserves is a risk, 72% of the volumes are proved developed producing.		
Reserve risk			
Interest rate risk	LJM2 is entitled to cashflows after debt servicing. The bridge financing in place is a floating rate facility (LIBOR+75bps); however, there is an existing swap which will be assigned to Bob West that fixes the rate on the bridge at 7.48%.		
Operating risk	ENA will act as Managing Member and will be responsible for all operations.		

APPROVALS	Name	Significante Date
GEM Lead	Cheryl Lipsbutz	2/15/01
Business Unit Originator	Andrea Reed	11d 2/10/00
Business Unit Legal	J <del>oel Epitro</del> ss	5. Septem ) 2/10/00
	Scott Setton	$\overline{}$

## LIM APPROVAL SHEET

## GENERAL

Deal name: Cortez

Date Approval Sheet completed: January 4, 2000 Enron person completing this form: Trushar Patel

Expected closing date: January 6, 2000

Business Unit: Enron Energy Services

Business Unit Originator: Jimmie Williams

This transaction relates to DLJM1 and/or DLJM2.

This transaction is  $\square$  a sale by Enron  $\square$ a purchase by Enron  $\square$ a co-sale with Enron  $\square$ a co-purchase with Enron and/or  $\boxtimes$  other. Investment in Cortez, LLC which holds shares in EMW Energy Services Corp.

Person(s) negotiating for Enron: Jimmie Williams, Cheryl Lipshutz

Person(s) negotiating for LJM: Michael Kopper,

Legal counsel for Enron: Vinson & Elkins

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Legal counsel for LJM: Kirkland & Ellis

DEAL DESCRIPTION [Insert short description of the transaction involving/between Enron and LJM; do not describe the underlying asset or transaction.]

L... 2 will invest \$673,200 equal to 51% ownership of the Class A membership interests in Cortez, LLC with EES owning the remaining 49% of the Class A membership interests. In turn, Cortez, LLC owns 25% of the common shares (with voting rights) in EMW Energy Services Corp.

ECONOMICS [Insert short description of the Enron economics of the transaction involving/between Enron and LJM; do not describe the economics of the underlying asset or transaction.]

The Class A Members (including LJM2) will receive 100% of the cash Cortez, LLC receives in the form of dividends, distribution or other payment on the Class A Common Stock of EMW Energy Services Corp. held by Cortez, LLC until the Class A Members attain the targeted IRR. Upon LJM2 receiving their targeted return, the cash will be distributed 99.75% to EES and 0.25% to LJM2.

DASH [Attach the DASH relating to the underlying asset or transaction. Insert brief update on the DASH if the underlying asset or transaction has changed materially since the original DASH was completed.]

date).

ISSU	ES C	HECKLIST						
	Sa	tle Options						
	a. If this transaction is a sale of an asset by Enron, which of the following opnions were considered and rejected:							
		□Condor ☑JEDI II □Third Party □Direct Sale. Please explain: Chewco, Enserco and Rawhide considered						
	Ъ.	Will this transaction be the most beneficial alternative to Enron?						
	С.	Were any other bids/offers received in connection with this transaction? DYes ZINo. Please explain: DM2 was offered this investment.						
2.	Pr	ior Obligations						
	<b>a</b> .	Does this transaction involve a Qualified Investment (as defined in the JEDI II partnership agreement)? DYesXINo. If yes, please explain how this issue was resolved:						
	ъ.	Was this transaction required to be offered to any other Enron affiliate or other party pursuant to a contractual or other obligation?   ENo. If yes, please explain:						
3.	Te	rms of Transaction						
	a.	What are the benefits (financial and otherwise) to Enron in this transaction? Cash flow Earnings  EXOther: New business opportunity & Deconsolidation.						
	ъ.	Was this transaction done strictly on an arm's-length basis? WYes ONo. If no, please explain:						
	c.	Was Enron advised by any third party that this transaction was not fair, from a financial perspective, to Emon?  DYes ZiNo. If yes, please explain:						
	ď	Are all LJM expenses and out-of-pocket costs (including legal fees) being paid by LJM?   Tyes WNo. If no, is this market standard or has the economic impact of paying any expenses and out-of-pocket costs been considered when responding to items 1.b. and 3.b. above?   Yes No.						
<b>4.</b>	Co	<del>mp</del> liance						
	a.	Will this transaction require disclosure as a Certain Transaction in Euron's proxy statement?						
	Ъ.	Will this transaction result in any compensation (as defined by the proxy rules) being paid to any Enron employee?  [In this transaction result in any compensation (as defined by the proxy rules) being paid to any Enron employee?  [In this transaction result in any compensation (as defined by the proxy rules) being paid to any Enron employee?						
-	c.	Have all Euron employees' involvement in this transaction on behalf of LJM been waived by Enron's Office of the Chairman in accordance with Enron's Conduct of Business Affairs Policy? WYes INO. If no, please explain						
	ď	Was this transaction reviewed and approved by Enron's Chief Accounting Officer? WYes UNo.						
	c.	Was this transaction reviewed and approved by Enron's Chief Risk Officer?						
	f.	Has the Audit Committee of the Enron Corp. Board of Directors reviewed all Enron/LJM transactions within the past twelve months?  Dyes ZNo. Have all recommendations of the Audit Committee relating to Enron/LJM						

PROVALS	Name	Signature (	Date
Business Unit	Jimmie Williams	- Comments	1/5/00
Business Unit Legal	Vicki Sharp	Syca Top	45/0
Enron Corp. Legal	Rex Rogers/Robert Eickenroht	- Supply to the	1/5/00
Global Finance Legal	Scott Sefton	_ <u>Soeth Sekson</u> _	115/00
RAC	Rick Buy	- 1/2	115700
Accounting	Rick Causev	Rhac	115/-
Executive :	Jeff Skilling		-

## Cortez Investment Summary

DEAL NAME: Cortez Investment Originated: Enron Energy Services Expected Closing Date: January 6, 2000 Expected Funding Date: January 6, 2000 Date Completed: January 4, 2000 Investment Analysts: Trusher Patel

Investment Type: Equity

## EXPECTED MAXIMUM COMITTMENT OF LIM II

Capital Commitment \$673,200

#### DEAL DESCRIPTION

Enron Energy Services, LLC ("EES") along with strategic partners ("Investors") is forming EMW Energy Services Corp. (the "Company") to engage in the retail marketing and retail sale of natural gas, electricity and other commodities, products and services to residential and small commercial customers in the United States. Prior to cash contributions from the Investors (outlined below), EES and Enron Corp. will contribute or cause to be contributed (in exchange for Common Stock and Special Warrants) to the Company certain assets of the residential and small commercial retail electric power and gas marketing business of EES and its affiliates. Immediately following the contribution by EES and Enron Corp. the Investors will invest an aggregate of \$100 million in exchange for Common Stock, Special Warrants and Investor Warrants in the Company.

Along with the Common Stock and Special Warrants issued to EES for its contribution, the Company will issue to EES 25,000 shares of Common Stock, which EES will promptly contribute to Cortez Energy Services, LLC ("Cortez"). The authorized membership interests of Cortez at closing will consist of Class A and Class B membership interests. At closing, EES will own 49% of the Class A interests and 100% of the Class B interests, LJM2 will own 51% of the Class A interests. EES will be managing member of Cortez. At closing, the LLC Agreement stipulates that prior to an Initial Public Offering or five years from the closing date, neither of the owners may transfer their interests in Cortez. The exception being that the transfer of the interests be to an Affiliate of EES or Enron Corp. or Cortez if, but only if, at least 80% of the economic and voting interests represented by the transferred interests continue to be held, directly or indirectly, by EES or Enron Corp.

The following table outlines the capitalization of the Company following consummation of the transactions described above:

	Contribution Amount	Shares	% of Common Shares (primary)
EES:	Assets		
Common		50,000	50%
Special Warrants		225,000	0%
Cortex	NA.		•
Соглянов		25,000	25%
DLJ:	\$35 MM		
Common		8,750	8.8%
Special Warrants		26,250	0%
Investor Warrants		8,065	0%
GE:	\$35 MM		
Common		8,750	8.8%
Special Warrants		26,250	0%
Investor Warrants		18,065	0%
CalPERS:	\$15 MM		•
Common		3,750	3.75%
Special Warrants		11,250	0%
Investor Warrants		7,742	0%
Ontario Teachers:	\$15 MM	·	
Common		3,750	3.75%
Special Warrants		11.250	0%
Investor Warrants		7,742	0%

## TRANSACTION SUMMARY

LJM 2 will invest \$673,200 equal to 51% ownership of the Class A membership interests in Cortez with EES owning the remaining 49% of the Class A membership interests. In turn, Cortez owns 25% of the common shares (with voting rights) in EMW.

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TREATMENT REQUESTED
BY ANDREW FASTOW"

#### LJM Deal Approval Sheet

#### RETURN SUMMARY

The Class A Members (including LJM2) will receive 100% of the cash Cortez receives in the form of dividends, distribution or other payment on the Common Stock of the Company held by Cortez, until the Class A Members attain the targeted IRR. Upon the Class A Members receiving their targeted return, the cash will be distributed 99.75% to EES and 0.25% to LJM2.

#### **EXIT STRATEGY**

LJM2 will be allowed to sell its interests in Cortex at the earlier of the Initial Public Offering date (subject to the required legal holding period) or five years from the closing date. LJM2 does have the ability to sell prior to the earlier of the Initial Public Offering date (subject to the required legal holding period) or five years from the closing date. In this case the transfer of the interests must be to an Affiliate of EES or Enron Corp. or Cortex if, but only if, at least 80% of the economic and voting interests represented by the transferred interests continue to be held, directly or indirectly, by EES or Emon Corp.

#### Risks

EMW Energy Services Corp.'s failure to execute on its business plan to engage in the retail marketing and retail sale of natural gas, electricity and other commodities, products and services to residential and small commercial customers in the United States. This would preclude the ability to proceed with an initial public offering in the next six to twelve months. This in turn will hamper LJM2's ability to exit the investment, as the underlying asset in Cortez is shares of Common of the Company.

## LJM APPROVAL SHEET

This Approval Sheet should be used to approve Enron's participation in any transactions involving LIM Cayman, L.P. ("LIM1") or

12 Co-Investment, L.P. ("LIM2"). LIM1 and LIM2 will collectively be referred to as "LIM". This Approval Sheet is in additional in the collective of any other Enron approvals that may be required.
GENERAL
Deal name: Yosemite
Date Approval Sheet completed: February 8, 2000
Enron person completing this form: Catherine Pernot
Expected closing date: February 15, 2000
Business Unit: Enron Corp.
Business Unit Originator: Bill Brown/ Doug McDowell
This transaction relates to DLJM1 and/or DLJM2.
This transaction is ☑ a sale by Enron □a purchase by Enron □a co-sale with Enron □a co-purchase with Enron and/or □other:
Person(s) negotiating for Enron: Bill Brown / Doug McDowell / Ben Glisan / Nicole Alvino
Person(s) negotiating for LJM: Michael Kopper
Legal counsel for Enron: Gareth Bahlmann
Legal counsel for LJM: Dave Lambert of Kirkland & Ellis
DEAL DESCRIPTION
LIM2 is purchasing Beneficial ownership in a Delaware Business Trust (Yosemite Securities Trust I) that owns Trust Investments risting of AAA securities, U.S. obligations, and payment obligations supported, in whole or in part, directly or indirectly, by on. The face amount of the Trust Investments equals the amount of Notes and Certificates in the Trust. The Trust and Citibank have entered into the Citibank Swap, which will provide for yield payments on the Certificates and for certain settlement payments under credit events, in exchange for actual interest payments on the Trust Investments. LIM2 intends to sell this investment to Condo within one week of purchase.
ECONOMICS
LJM2 is purchasing the beneficial ownership at face value for \$33,750,000 to achieve a yield of 11%
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	<b>a</b> .	If this transaction	n is a sale of an asset by E	nron, which of the foll	owing options we	re considered and	d rejected	
			EDI II DJEDI DDirect Sale.	□ Margaux	□EnSerCo	□Rawhide	□Chewco	
		Please explain: I arrangement to se	Enron entered into a Lette ell the Certificates to Con	er of Understanding widor.	ith LJM2 and LJN	M2 subsequently	entered into a similar	
	b.	Will this transacti	ion be the most beneficial	alternative to Enron?	ØYes □No.	If no, piease exp	olain:	
	c.	Were any other b	ids/offers received in con	nection with this trans			e explain:	
2.	Pri	or Obligations					<del></del> -	
	ā.	Does this transact yes, please explain	tion involve a Qualified In in how this issue was reso	nvestment (as defined i	in the JEDI II part	nership agreeme	nt)? 🗆 Yes 🛮 No. If	
	b.	Was this transacti obligation? □Yes	ion required to be offered BNo. If yes, please	to any other Enron a explain:	ffiliate or other p	arty pursuant to a	contractual or other	
3.	Te	rms of Transaction						
	2.	What are the bene	fits (financial and otherw	rise) to Enron in this tra	ansaction?   Cash	flow DEar	nings	
	<b>2</b> 0	Other: Sale of asset	to third party (full risk tra	insfer); non-consolidat	ion of Yosemite I	Debt on Enron's b	palance sheet	
	b.	Was this transaction	on done strictly on an arn	n's-length basis? ☑Ye	s □No. If no, ple	ease explain:		
	c.	Was Enron advise	ed by any third party that tyes, please explain:	this transaction was no	t fair, from a final	ncial perspective.	to Earon?	
	d.	Are all LJM experthis market standa	nses and out-of-pocket co ard or has the economic i ns 1.b. and 3.b. above?	sts (including legal fee	s) being paid by I	UM? □Yes	. ElNo líno is	
<b>!</b> .	Cor	Compliance						
	<b>3.</b>	Will this transaction	on require disclosure as a	Certain Transaction in	Enron's proxy st	atement? 🖾 Yes	□No.	
	ъ.		ion result in any comper					
-	c.	Have all Enron er Chairman in accor	mployees' involvement independent in the concept of	n this transaction on fuct of Business Affair	behalf of LJM be s Policy? ⊠Yes	cen waived by E	nron's Office of the no. please explain:	
	đ.	Was this transaction	on reviewed and approve	by Enron's Chief Ac	counting Officer?	BY as DNo.		
	٤.		on reviewed and approve			EPY es El No.		
	f.	Has the Audit Contwelve months?	mmittee of the Enron Co	orp. Board of Director	s reviewed all Er	nron/LJM transac Committee rel	tions within the past ating to Enron/LJM	
API	PROVA	ALS	Name	·	Signatur	re	Date	
Bus	Business Unit Business Unit Business Unit Legal		Bill Brown		JA W.P		2/28/00	
Busi			Doug McDowell		and LaWet	buell	2/24/00	
Busi			Gareth Bahlmann		51		7/21/m	
.on Corp. Legal Rex Rogers 7/1/1/1/2					<u> Anna S</u>			

# LJM APPROVAL SHEET Page 2

Global Finance Legal

Scott Sefton

Rick Buy

Rick Causey

Luc C 2/27/
Executive

Jeff Skilling

## LJM2 APPROVAL SHEET

This Approval Sheet should be used to approve Enron's participation in any transactions involving LIM Cayman, L.P. ("LIM!") or 12 Co-Investment, L.P. ("LIM2"). LIM1 and LIM2 will collectively be referred to as "LIM". This Approval Sheet is in addition not in lieu of) any other Enron approvals that may be required.

$\Gamma \wedge \Gamma$	. 0	

Deal name: Raptor

Date Approval Sheet completed: April 18, 2000

Euron person completing this form: Trushar Patel

Expected closing date: May 4, 2000

Business Unit: Enron Corp.

Business Unit Originator: Ben Glisan

This transaction relates to DLIM1 and/or BLIM2

This transaction is  $\square$  a sale by Enron  $\square$ a purchase by Enron  $\square$ a co-sale with Enron  $\square$ a co-purchase with Enron and/or

Bother \_\_creation of hedging structure\_

Person(s) negotiating for Enron: Ben Glisan

Person(s) negotiating for LIM: Michael Kopper

Legal counsel for Enron: Vinson & Elkins

Legal counsel for LJM: Kirkland & Ellis

### DEAL DESCRIPTION

Talon I LLC ("Talon") is a special purpose entity organized for the purpose of entering into certain derivative transactions. LJM2, through its 100% voting control of Talon, has the unilateral ability to make the investment decisions for Talon and is not contractually attended to execute any derivative transactions with Enron. LJM2 will execute derivative transactions with Harrier I LLC arrier"), a wholly-owned subsidiary of Enron, to the extent those investment decisions are aligned with LJM2's investment objectives. Enron, through Harrier, will offer LJM2 the opportunity to execute derivative instruments relating to both public and private energy and telecommunication investments made by Enron.

### **ECONOMICS**

Talon's distributions to equity holders will be limited by earnings at Talon. To the extent there are earnings and sufficient cash to distribute, distributions will be made according to the following waterfall:

- First, \$41 million to LJM2
- Second, distributions as necessary until LJM2 receives a 30% IRR over the term of the structure (unless the IRR was achieved through the \$41 million distribution above)
- Third, 100% to the special limited partnership interest, Harrier I LLC, a wholly-owned subsidiary of Enron

DASH	
See attached	
See Attached	

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1.	Sa	ele Options
	2.	If this transaction is a sale of an asset by Enron, which of the following options were considered and rejected:
		□Condor □JEDI II □Third Party □Direct Sale. Please explain: Not a sale of an asset by Enron
~	b.	Will this transaction be the most beneficial alternative to Enron?   Yes  No. If no, piease explain:
	c.	Were any other bids/offers received in connection with this transaction?   ☐Yes ☐No. Please explain: Private structured finance transaction
2.	Pr	ior Obligations
	2.	Does this transaction involve a Qualified Investment (as defined in the JEDI II partnership agreement)? DYes ØNo. If yes, please explain how this issue was resolved:
	ъ.	Was this transaction required to be offered to any other Enron affiliate or other party pursuant to a contractual or other obligation?   No. If yes, please explain:
3.	Te	rms of Transaction
	<b>a</b> .	What are the benefits (financial and otherwise) to Enron in this transaction? OCash flow
		☑Other: Ability to hedge mark-to-market exposure on investments in publicly and privately held companies
	b.	Was this transaction done strictly on an arm's-length basis? EYes INo. If no, please explain:
	c.	Was Enron advised by any third party that this transaction was not fair, from a financial perspective, to Enron?  ☐Yes ☐No. If yes, please explain:
	d.	Are all LJM expenses and out-of-pocket costs (including legal fees) being paid by LJM?   OYES ONO. If no, is this market standard or has the economic impact of paying any expenses and out-of-pocket costs been considered when responding to items 1.b. and 3.b. above?   OYES ONO.
4	Ç٥	mpliance .
	a.	Will this transaction require disclosure as a Certain Transaction in Enron's proxy statement?   Yes   No.
	ъ.	Will this transaction result in any compensation (as defined by the proxy rules) being paid to any Enron employee?  PYes ©No.
	c.	Have all Enron employees' involvement in this transaction on behalf of LJM been waived by Enron's Office of the Chairman in accordance with Enron's Conduct of Business Affairs Policy?   Yes  No. If no, please explain:
-	d.	Was this transaction reviewed and approved by Enron's Chief Accounting Officer? ☐Yes ☐No.
	c.	Was this transaction reviewed and approved by Enron's Chief Risk Officer?
	f.	Has the Audit Committee of the Enron Corp. Board of Directors reviewed all Enron/LJM transactions within the past twelve months?   Yes No. (The Audit Committee has not held a meeting since LJM2's formation.) Have all

recommendations of the Audit Committee relating to Enron/LJM transactions been taken into account in this

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transaction? DYes DNo.

*PPROVALS	Name	Signature	Date
_usiness Unit	Ben Glissa	- Bornish	6-12-00
Business Unit Legal			
Enron Corp. Legal	Rex Rogers	- Just IL-12	5-24-50
Global Finance Legal	Scott Sefton	_ Scot Section	<u>5-22-</u> 00
RAC	Rick Buy 776	al the	5-12-00
Accounting	Rick Causey	Rudes	5 21
Executive	Jeff Skilling		<u> </u>

DEAL NAME: Raptor Originated: Enron Corp.

Expected Closing Date: 4/18/00 Expected Funding Date: 5/04/00

Date Completed: April 18, 2000 Investment Analyst: Chris Loehr Investment Type: Equity

#### INVESTMENT

LJM2 Capital Commitment

\$ 30,000,000

#### DEAL DESCRIPTION

Talon I LLC ("Talon") is a special purpose entity organized for the purpose of entering into certain derivative transactions. LJM2, through its 100% voting control of Talon, has the unilateral ability to make the investment decisions for Talon and is not contractually obligated to execute any derivative transactions with Enron. LJM2 will execute derivative transactions with Harrier I LLC ("Harrier"), a wholly-owned subsidiary of Enron, to the extent those investment decisions are aligned with LJM2's investment objectives. Enron, through Harrier, will offer LJM2 the opportunity to execute derivative instruments relating to both public and private energy and telecommunication investments made by Enron.

#### TRANSACTION SUMMARY

- On April 21, 2000, LJM2 will purchase 100% of the voting interest in Talon for \$30,000,000
- Talon is a bankruptcy remote, special purpose vehicle that will be capitalized with:
  - LJM2's capital investment
  - A series of forward sales on Enron shares (\$500 million of gross value but \$350 million of net value after a 30% liquidity discount has been ascribed given the restrictions imposed on the underlying shares) resulting in ultimate ownership by Talon of Enron common stock
  - The sale of puts on [7 million] Enron shares with a strike of [\$57.50], a maturity in [six months] from close and a premium due of [\$6] per share.
- In exchange for the above capitalization, Talon will provide Harrier: (i) a \$400 million note whose principal is convertible into derivatives, and (ii) a special limited partnership interest in Talon initially valued at \$1,000.
- To limit Talon's exposure to the mark-to-market movements of the underlying derivative transactions, Talon and Harrier agree to limit the notional amount of swaps and premiums paid as follows: (i) up to \$1.5 billion notional value of at-the-money swaps, (ii) up to \$400 million of net premiums on other derivative transactions, and (iii) up to \$1 billion of loss on premium paid derivatives.
- LJM2 will have a fair market value put for its membership interest in Talon that allows LJM2 to put its interest back to
  Harrier in the event that LJM2 has not received the greater of \$41 million or a 30% IRR by October 31, 2000. Enron
  has provided support for Harrier's financial obligation under such an event in the form of a guaranty.
- At the maturity of the structure, Talon will liquidate the excess value, if any, of the Enron shares under the forward sales over the derivative losses, if any, at Talon and any principal outstanding on the Talon note. The excess proceeds, if any, will be distributed to LJM2 and Harrier in accordance with their capital accounts and the distribution waterfall.

## INVESTMENT RETURN SUMMARY

#### Base Case Return

It is expected that Talon will have earnings and cash sufficient to distribute \$41 million to LJM2 within six months, yielding an annualized return on investment to LJM2 of 76.8%

#### Distributions

Talon's distributions to equity holders will be limited by earnings at Talon. To the extent there are earnings and sufficient cash to distribute, distributous will be made according to the following waterfall:

- First, \$41 million to LJM2
- Second, distributions as necessary until LJM2 receives a 30% IRR over the term of the structure (unless the IRR was achieved through the \$41 million distribution above)
- Third, 100% to the special limited partnership interest, Harrier I LLC, a wholly-owned subsidiary of Enron

### Fair Market Value Put

In the event that LJM2 has not received the greater of \$41 million or a 30% IRR on its investment by October 31, 2000, LJM2 will have a fair market value put whereby LJM2 can put its interest in Talon back to Harrier. The fair market value of the membership interest is determined largely by Enron's stock price and is summarized below:

Enron Stock Price	Fair Market Put Value	LJM2 IRR
[\$57.50]	\$41.0 million	76.8%
[\$48.95]	\$34.5 million	30.0%
[\$48.35]	\$30.0 million	0.0%

#### Expenses

Enron has agreed to cover all of LIM2's accounting and legal expenses related to this transaction. Enron will cover expenses related to formation of the structure as well as ongoing expenses.

Business Unit Originator
Business Unit Legal

Signature

Date

5-23-00

## LJM2 APPROVAL SHEET

This Approval Sheet should be used to approve Enron's participation in any transactions involving LIM Cayman, L.P. ("LIM1") or 2 Co-Investment, L.P. ("LIM2"). LIM1 and LIM2 will collectively be referred to as "LIM". This Approval Sheet is in addition to (not in lieu of) any other Enron approvals that may be required.

#### GENERAL

Deal name: EECC Blue Dog Turbine Purchase
Date Approval Sheet completed: as of 05/12/00

Enron person completing this form: Gehle/Marlow/Kelly

Expected closing date: 05/12/00

Business Unit: Enron Engineering & Construction

Business Unit Originator: Fred Kelly

This transaction relates to DLJM1 and/or ØLJM2.

This transaction is  $\square$  a sale by Enron  $\square$ a purchase by Enron  $\square$ a co-sale with Enron  $\square$ a co-purchase with Enron and/or

Øother:\_An option agreement to purchase turbines.

Person(s) negotiating for Enron: Fred Kelly Person(s) negotiating for LJM: Michael Hinds Legal counsel for Enron: David Bargainer

Legal counsel for LJM: Mike Edsall, Amy Harvey

#### DEAL DESCRIPTION

LIM2 will enter into a Letter of Agreement with General Electric Company to acquire the rights to purchase two PG7121EA Gas.
Turbine Generator Sets. LIM2 will appoint EECC as its Agent to negotiate the Purchase Agreement and EECC will enter an Option ment with LIM2 to acquire LIM2's rights to purchase the two Gas Turbine Generator Sets.

In consideration of LJM2s role in facilitating this transaction, EECC will pay LJM2 a non-refundable option payment of \$846,378. In consideration for EECC acting as Agent for LJM2 in negotiating this transaction, LJM2 will pay EECC a pro-rated Agency Fee of \$100,000 for each six months the Agency agreement is in effect.

In the event that EECC fails to complete negotiation of the Purchase Agreement by May 31, 2000 and the letter agreement is terminated by either party, EECC shall pay LJM2 as liquidated damages all amounts paid by LJM2 to GE under the Letter Agreement including the \$2,000,000 initial payment. EECC will also reimburse LJM2 for the amount of the Agency fee payable by LJM2, and for all transaction costs incurred by LJM2 as a result of such failure. The Purchase Agreement is substantially complete, however, and it is definitely expected that it will be executed by May 31, 2000.

EECC will have the option to acquire the turbines until November 10, 2000. It is anticipated that by that date EECC will identify a profitable power project opportunity within Enron or with a third party in which to utilize the turbines and will exercise its option to purchase the turbines from LIM2, although there is no obligation for EECC to exercise such option.

#### **ECONOMICS**

This transaction will require EECC to pay the above-mentioned amounts to LJM2. Additionally, if EECC elects to exercise its option, it will acquire LJM2's rights to acquire the turbines, for the then Fair Market Value of the turbines.

This transaction will allow EECC to potentially secure these turbines off balance sheet until it is clear on which project opportunity and under which structure they will be employed.

## DASH

Please reference the approved DASH dated 04/14/00 and the approved Amendment dated 04/28/00. Please note that the LJM2 option premium and the commitment fee, combined, is higher than \$200,000 anticipated in the original DASH. Please also note the liquidated damages that will apply in the event EECC is unable to complete the negotiation of a Purchase Agreement by May 31,2000.

\_\_JES CHECKLIST

Sale Options

CVMy Document LIM Approval shart2-size

AF100201

"FOIA CONFIDENTIAL TREATMENT REQUESTED BY ANDREW FASTOW"

Page 2	2	If this transaction is a sale of an asset by Enron, which of the following options were considered and rejected:
		□Condor □IEDI II □Third Party □Direct Sale. Please explain: this transaction involves the purchase of an asset (the option).
	b.	Will this transaction be the most beneficial alternative to Enron?
~	¢.	Were any other bids/offers received in connection with this transaction?
2.	Pri	or Obligations
	L	Does this transaction involve a Qualified Investment (as defined in the JEDI II partnership agreement)? DYes    No. If yes, please explain how this issue was resolved:
	b.	Was this transaction required to be offered to any other Enron affiliate or other party pursuant to a contractual or other obligation? The ENO. If yes, please explain:
3.	Tes	rms of Transaction
	<b>a</b> .	What are the benefits (financial and otherwise) to Enron in this transaction? DCash flow DEarnings
		DOther: Since there is not a specific identified use for the turbines at this time, this transaction will provide accounting flexibility and will avoid the need to carry the transaction on Enron's balance sheet
	b.	Was this transaction done strictly on an arm's-length basis? ☑Yes ☐No. If no, please explain:
	ζ.	Was Enron advised by any third party that this transaction was not fair, from a financial perspective, to Enron?  ☐Yes ☑No. If yes, please explain:
	d.	Are all LJM expenses and out-of-pocket costs (including legal fees) being paid by LJM?   UYes  No. If no. is this market standard or has the economic impact of paying any expenses and out-of-pocket costs been considered when responding to items 1.b. and 3.b. above?   Yes  No.
4	Co	mpliance
	a.	Will this transaction require disclosure as a Certain Transaction in Enron's proxy statement? ☐Yes ☐No.
	b.	Will this transaction result in any compensation (as defined by the proxy rules) being paid to any Enron employee?  The ENO.
	<b>c.</b>	Have all Enron employees' involvement in this transaction on behalf of LJM been waived by Enron's Office of the Chairman in accordance with Enron's Conduct of Business Affairs Policy? ☑Yes ☐No. If no, please explain:
	đ.	Was this transaction reviewed and approved by Enron's Chief Accounting Officer?  ☐Yes ☐No.
	c.	Was this transaction reviewed and approved by Enron's Chief Risk Officer?  ☐ Yes ☐ No.
	f.	Has the Audit Committee of the Enron Corp. Board of Directors reviewed all Enron/LJM transactions within the past twelve months?  DYES ENO. (The Audit Committee has not held a meeting since LJM2's formation.) Have all

recommendations of the Audit Committee relating to Enron/LJM transactions been taken into account in this

transaction? DYes DNo.

Cristy Documential Mapproved shortains

PROVALS	Name	Date Date
Business Unit	Fred Kelly/Larry Izzo	1 May 200
Business Unit Legal	John Schwartzenburg	1 lb Eliante Bruy 22 May 00
Enron Corp. Legal	Rex Rogers	JAN-050 5 24.00
Global Finance Legal	Scott Sefton	<u>Scort Settis</u> 5.23 ∞
RAC	Rick Buy AB	Richard En Hand by 5/25/00
Accounting	Rick Causey	Bly a. an / 5/16/10
Executive	Jeff Skilling	

DEAL NAME: Pluto

Originated: Enron North America Expected Closing Date: 12/29/99 Expected Funding Date: 12/29/99 Date Completed: December 29, 1999

Investment Analyst: Chris Lochr Investment Type: Debt and Equity

## APPROVAL AMOUNT REQUESTED

Capital Commitment

\$ 26.3 MM

### DEAL DESCRIPTION

Purchase \$23,174,400 face value of MEGS, L.L.C. ("MEGS") debt from ENA, which based on market prices and required liquidity premiums, has a value of \$25,570,569.78 and will yield 9.9%. Purchase 90% of the equity in MEGS from ENA for \$743,040 which is expected to yield 25%. MEGS is a special purpose entity that purchased an offshore gathering system from Mariner Energy and Burlington Resources and is entitled to contractual cashflows under a gathering agreement with the same.

## TRANSACTION SUMMARY

On Dec. 28, 1999, LJM will purchase from Enron North America \$23.2 million face value of MEGS debt and 90% of MEGS equity for total consideration of \$26,313,609.78.

#### CASH FLOW SUMMARY

LJM is entitled to the 14.15% monthly coupon on the debt. Equity is expected to receive a 25% return paid monthly. Both the debt and equity investments amortize monthly by the amount that contractual cashflows exceed return on capital.

#### RETURN SUMMARY

LIM's investment, if held to maturity, would yield a blended return of 10.28%.

#### **EXIT STRATEGY**

- LJM has entered into a marketing agreement with ENA, whereby ENA agrees to use its reasonable best efforts to market the equity on LJM's behalf.
- ENA will have a 90 day exclusivity period during which any gain on sale that exceeds LJM's targeted 25% return on investment will be split 90% to ENA and 10% to LJM.
- Exclusivity period ends 90 days from signing of contracts. At that point any gain on sale that exceeds LJM's targeted 25% return on investment will be split 75% to ENA and 25% to LJM.
- It is expected a resale of the equity will take place within two months.
- ENA has agreed to bear syndication risk on the debt. It is expected that the debt will be monetized in a Merlin-like vehicle which will purchase the debt to yield LJM a 25% annualized return in the first half of 2000.

## RISKS AND MITIGANTS

Risk	Mitigant
Credit risk	Mariner and Burlington are the counterparties to the gathering agreement which stipulates contractual cashflows for each party, regardless of actual volumes shipped (ship or pay contract). Burlington credit risk is mitigated its A-credit rating and the guarantee provided to MEGS by Burlington. Mariner credit risk is mitigated by above market pricing on the Mariner tranche of debt.
Reserve risk	The contractual cashflows in the gathering agreement are predicated on natural gas volumes expected over the life of the Burlington/Mariner well. Should the reserves be substantially less than projected, the gathering agreement may become uneconomic for the counterparties.
Operating risk	Mariner, as operator, is responsible for all operating expenses and maintenance related to the gathering system. ENA will act as Managing Member and will be responsible for all other operations.

APPROVALS
GEM Lead

**Business Unit Originator** 

Business Unit Legal

Name Cheryl Lipshutz

Joel Entress Scott Seller

Par Maga

2/10/00 2/10/00 2/10/00

## LJM APPROVAL SHEET

This Approval Sheet should be used to approve Enron's participation in any transactions involving LJM Cayman, L.P. ("LJM1") or I " '? Co-Investment, L.P. ("LJM2"). LJM1 and LJM2 will collectively be referred to as "LJM". This Approval Sheet is in addition to it in lieu of) any other Enron approvals that may be required.

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Deal name: Nowa Sarzyna

Date Approval Sheet completed: December 17, 1999 Enron person completing this form: Nicole Alvino

Expected closing date: December 20, 1999

Business Unit: Enron Europe

Business Unit Originator: Anne Edgley

This transaction relates to DLJM1 and/or DLJM2.

This transaction is 🖾 a sale by Enron 🗆 a purchase by Enron 🗅 a co-sale with Enron 🗀 a co-purchase with Enron and/or 🗀 other:

Person(s) negotiating for Enron: Anne Edgley, Maroun Abboudy, Cheryl Lipshutz, Trushar Patel

Person(s) negotiating for LJM: Michael Kopper

Legal counsel for Enron: Freshfields, London - Julian Makin

Legal counsel for LJM: Kirkland &Ellis, Los Angeles - Eva Davis

DEAL DESCRIPTION [Insert short description of the transaction involving/between Euron and LJM; do not describe the underlying asset or transaction.]

LJA will purchase 75% of the Nowa Sarzyna power project from Enron Europe.

ECONOMICS [Insert short description of the Enron economics of the transaction involving/between Enron and LJM; do not describe the economics of the underlying asset or transaction.]

LJM2 will purchase 75% of Enron's economic interests in Enron Poland Investments B.V. for \$30 MM. LJM2 is entitled to 75% of the cash flow in the form of dividends and shareholder loans.

DASH [Attach the DASH relating to the underlying asset or transaction. Insert brief update on the DASH if the underlying asset or transaction has changed materially since the original DASH was completed.]

Attached

AF100151

"FOIA CONFIDENTIAL
TREATMENT REQUESTED
BY ANDREW FASTOW"

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Page	2					

ISSU	ES C	HECKLIST							
1.	S	ale Options							
	2.	a. If this transaction is a sale of an asset by Enron, which of the following options were considered and rejected:							
	T	ICondor Margaux - DEnserco DRawhide DJEDI I DJEDI II DChewco MThird Party DDirect Sale. Please explain hird party could not transact quickly enough.							
	b.	Will this transaction be the most beneficial alternative to Enron?							
		Were any other bids offers received in connection with this transaction?							
2.	Pr	rior Obligations							
	2.	Does this transaction involve a Qualified Investment (as defined in the JEDI II partnership agreement)?   Yes No. If yes, please explain how this issue was resolved:							
	b.	Was this transaction required to be offered to any other Enron affiliate or other party pursuant to a contractual or other obligation?   No. If yes, please explain:							
3.	Te	erms of Transaction							
•	a.	What are the benefits (financial and otherwise) to Enron in this transaction?    Cash flow    Cash flow							
	ъ.	Was this transaction done strictly on an arm's-length basis? \( \textbf{\Omega} Yes  \text{INo.} \) If no, please explain:							
	c.	Was Enron advised by any third party that this transaction was not fair, from a financial perspective, to Enron?  Tyes WNo. If yes, please explain:							
	d.	Are all LJM expenses and out-of-pocket costs (including legal fees) being paid by LJM?   Yes No. If no, is this market standard or has the economic impact of paying any expenses and out-of-pocket costs been considered when responding to items 1.b. and 3.b. above?  Yes No. (market standard)							
١.	Co	mpliance							
	2.	Will this transaction require disclosure as a Certain Transaction in Enron's proxy statement?							
	Ъ.	Will this transaction result in any compensation (as defined by the proxy rules) being paid to any Enron employee?  The Silvo.							
-	C.	Have all Enron employees' involvement in this transaction on behalf of LIM been waived by Enron's Office of the Chairman in accordance with Enron's Conduct of Business Affairs Policy? Elyes DNo. If no, please explain:							
	d.	Has the Audit Committee of the Enron Corp. Board of Directors reviewed all Enron/LJM transactions within the past twelve months?							
APP	ROV	ALS Name Signature Date							
Busin	iess U	nit John Sherriff							
Busir	iess Ü	init Legal Mark Evans							

APPROVALS	Name	Signature	Date
Business Unit	John Sherriff		
Business Unit Legal	Mark Evans		
Enron Corp. Legal	Rex Rogers	140/1/2-	10/20/49
Global Finance Legal	Scott Sefton	S Sell	12/20/99
RAC	Rick Buy	R. J.	, 2 2099
Accounting	Rick Causey		
Er tive	Jeff Skilling		

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4. If	this transaction is a sale of an asset by Enron, which of the following options were considered and rejected	
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· Wi	世 当年 wassachos be the most Seperical shemanve to Europ?   図Yst   目No. !! so, picax capitus	
	ere any other bids offers received in connection with this transaction? The End. Please explains it frame to name time execution, and the need for certainty of thesire drove the decision not so seek other bi	
Prior Ot	plistoom	<b>ds</b>
a Dec	es this transaction in olive a Qualified Investment (as defined in the IED) Il partnership account the	<b>.</b>

## 2.

- har bleave unblem you this fator was tesolaction | 11 Parmership agreementアロYes国No. 世
- b. Was this transaction required to be offered in any other Emon affiliate or other party pursuant to a contractual or other obligation? DYes DNo. If yes, piezus explain:

#### 3. TERMS OF Transaction

- 2. What are the benefits (financial and otherwise) to Enrop in this transaction? DCash flow . (if Earnings □Other.
- b. Was this vancarnon done strictly on an arm's length basis? (MY as ENc. If no, please explain)
- c. Was Enron advised by any third party that this transaction was not fair, from a financial perspective, to Enron? Yes DNo. If yes, please explain
- d. Are all LJM expenses and our-of-pocket costs (including legal fees) being paid by LJM? this marker standard or has the evonomic impact of paying my expenses and out-of-pocket come been considered when MYes DNo (market sundatel)

## Compliance

- Will this Grantertion require disclosure as a Certain Transaction in Enron's proxy statement? BYes UNo.
- Will this transaction result in any correspondence (as defined by the proxy rules) being paid to any Euron employee?
- c. Have all Euron employees' involvement in this transaction on behalf of LIM been waived by Euron's Office of the Community in accordance with Enron's Conduct of Bustonia Affairs Policy? Tyes DNo. If no. please explain.
- d. Has the Audit Commines of the Euron Corp. Board of Directors reviewed all Eurou/LIM transactions within the part TYES MNo. Have all recommendations of the Audit Committee relating to Encon IN manuactions been taken into account in this transaction? Type DNo.

APPROVALS	Neme	C!	
Business Unit	John Sherriff	Signature	Date
Business Unit Legal	Mari Evans		<b></b>
Enrun Corp. Leyel	Rez Rogers	Desalt	
Global Finance Legal	Scott Section	( ( ) ( )	12/20/69
RAC	Rick Any	77	12/20/79
Accounting	Rick Camey	RIFE	- 13/ augh
Executive	Jeff Skilling	0 -	- 12/2047

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	S	de Options				
	<b>a</b> .	If this transcripts is a	sale of an asset by Enron, while	et of the following ophora wine considered and rejected:		
			Essessi 🗆 Rawhide 🗀 IEDI 🖟	CIEDI E OCaewro Elliano Party ODuren Saie. Phease exp.		
	,	Will this transcroom	e die most beneficial alternativ	e to Euron? De Yes DNo. If on, please explain.		
	ε	Were any other budelo	iffers received in connection ivi			
2.	P:	Pnor Obligations				
	4.	Does this transaction involve a Qualified Investment (as defined in the JEDI II partnership agreement)? DYestaNo. If you please explain how this issue was resolved				
	5	Was this transaction : obligation? DYes	required to be offered to any o Mo. If yes, please explain:	ther Enrop affiliate or other party pursuant to a compactual or or		
	Ţε	cococcanTlo ent				
	3.		(financial and otherwise) to Enr	ron in this transaction? DCash flow		
	ե.	Was this transaction de	one strictly on an arra's-length	basis? EYes DNo. If no, please explain:		
			any third party that this transact	choii was not fair, from a financial perspectave, to Earon?		
	d.	Are all LJM expenses this market standard o responding to items 1 h	t pas the economic impact of b	ling legal feet) being paid by LIM? DY on ENo. If no, paying any expenses and out-of-pocket costs been considered with DNo. (market standard)		
	Ca	rplience		·		
	2.	Will this transaction re	quire disclosure as a Certain T:	nansaction in Enrop's proxy statement? (EYes   ENo.		
	ъ.	Will this transaction result in any compensation (as defined by the proxy rules) being paid to any Enrou employee?  If the Manager of the Manager of the proxy rules is the proxy rules.				
	C.	Have all Enror employees' involvement in this transaction on behalf of LIM been waived by Enron's Office of the Chairman in accontance with Enron's Conduct of Business Affairs Policy? ETYes INO. If no, please explain:				
	d.	twelve months?	□Yes ⊠No Have all te	of Directors reviewed all Enron/LIM transactions within the promise the promise relating to Enron/Line Des DNo. ANNUAL REVIEW NOT YET TAKE		
— ДРР	ROV	ALS	Name	Signature Date		
ائتة	ness U	nit J	ohe ShemitT	_ A All allular		
Business Unit Legal		nit Legal N	fark Evans	21/0/99		
Enron Core, Legal		- lensi D	ex Rocers	- Villedal - 131-110		

Accounting

Executive

RAC

Global Finance Legal

Rex Rogers

Scott Seftoa

Rick Buv

Rick Causey

Jeff Skilling

DEAL NAME: Poland Originated: Enron Europe

Expected Closing Date: December 20, 1999 Expected Funding Date: December 21, 1999 Date Completed: December 17, 1999

Investment Analysts: Trushar Patel, Nicole Alvino

Investment Type: Equity

### EXPECTED MAXIMUM COMITTMENT OF LIM2

Capital Commitment

\$ 30 MM

## Poland Discount Rate Components:

(Used by Underwriting Group)

US Risk Free Rate (2yr)
Country Premium (Pol' 04)
Equity Premium (Underwriting)

5.81% 2.00% 5.69%

13.5%

Sovereign Rating

BBB-Ba23

#### DEAL DESCRIPTION

Purchase of indirect 75% equity interest in the Nowa Sarzyna Facility ("ENS") located in southeastern Poland, a gas-fired heat and power station with a generating capacity of 116 MW and thermal generating capacity of 70 MW. The Facility is located within the chemical complex of Organika (state owned chemical producer).

#### Power Sales:

Discount Rate

Electric power will be sold to the Polish Grid Company (state owned owner and operator of Poland's transmission grid and principal purchaser and wholesale supplier of electricity in Poland) under a 20 year Power Delivery Agreement ("PDA"). The price of energy and capacity is expressed in zlotys but indexed to the US dollar every 6 months for the previous six months.

#### Fuel Supply:

The Polish Oil and Gas Company (a state owned integrated monopoly that controls the entire natural gas sector in Poland) will supply natural gas to ENS under a 20 year Fuel Supply Agreement. The fixed and variable price of fuel is passed through the power and steam sales agreements. ENS will not bear the risk of fuel price fluctuation as energy prices in the PDA and fuel costs in the Fuel Supply Agreement are indexed using the same indices. Steam Sales:

ENS has agreed to sell low and high pressure steam to Organika (state owned chemical company) under a 20 year steam sales agreement. This agreement represents approximately 90% of the Facility's total thermal output. ENS is also negotiating to sell the remaining 10% of thermal energy to the City of Nowa Sarzyna for residential heating purposes.

## TRANSACTION SUMMARY

Enron Europe Limited, through a 100%-owned affiliate, Nowa Sarzyna Holding BV, owns 100% of the Nowa Sarzyna Facility. LJM2 will purchase 75% of Enron's economic ownership interests and 75% voting interests(relating to dividend and share issuance matters only) through a purchase of 75% of Enron Poland Investments BV.

#### CASH FLOW SUMMARY

With its 75% ownership of the economic interest in Enron Poland Investments BV, LJM2 is entitled to 75% of the cash flows in the form of dividends and/or shareholder loans.

#### RETURN SUMMARY

Given the underlying assumptions of the Enron Europe Nowa Sarzyna model, LJM2 will pay \$30 MM for 75% of EPI. LJM2 is taking on full equity risk with no Enron guarantees, and has used a discount rate of 14.255% in valuing this investment. LJM2 assumes they can sell the asset to a strategic buyer by 3/31/00 at the model discount rate of 13.5%

### **EXIT STRATEGY**

Enron Europe commits to make reasonable and best efforts to launch Project Margaux, a securitization of Enron Europe assets. If Margaux is launched, Margaux will make an offer to buy the asset to be included in the Margaux asset pool. If Margaux is not launched by 3/31/00, EEL will make reasonable and best efforts to sell LJM2's equity interests to a "qualified" third party buyer.

## RISKS AND MITIGANTS

Risk	Description	Mitigation/Comments
Plant Completion Risk	Risk that project is not completed on	Builder's all risk insurance and delay
	time.	in start-up insurance at the project
	}	level, ENS, of which LIM2 owns
Operator Risk		75%.
Operator RISE	Risk that Operator will not operate and	The project company has contracted
	maintain the plant to meet contractual	with an affiliate of Enron Corp.,
	capacity and availability requirements.	EE&CC to construct, operate and
		maintain the facility. Proven GE
Fuel Supply/Price Risk		frame 6B turbines will be used.
ruei Suppiy/Frice Kisk	Supply reliability and low volatility of	The state gas & oil company will be
	fuel prices is critical to the plant	fuel supplier under a 20yr agreement.
	performing to contractual requirements.	The fixed and variable components of
		the fuel cost will be passed through to
Offtaker Credit Risk	District of the second	the energy price in the PPA.
onazei eiemi kisk	Risk that the offtaker will not be able to	The offtaker will be the Polish Grid
	honor their obligations to pay for	Company (state owned power
	capacity and power delivered under the PPA.	company), which solicited tenders for
	FFA	this project to satisfy the need to
		replace older coal fired plants (65% of
Regulatory Risk	As not of the course	their generation is over 25 years old).
Together, Misk	As part of the new energy laws in	The PPA also stipulates that any
	Poland - the supply, transmission and distribution sectors may be privatized.	assignee assumes all obligations under
	The Polish Grid Company has the right	the PPA, is capable and qualified to
	to assign the PPA to a private entity.	perform and its obligations under the -
	to assign the FFA to a private entity.	PPA are guaranteed by the Polish Grid
		Company or an entity of comparable
		creditworthiness to the Polish Grid
		Company. The Polish Grid Company
		cannot assign the PPA without prior
nvironmental/Permitting Risks	Risk that the required permits are not	written consent from ENS.
	obtained to proceed with commercial	All permits have been obtained.
	operations.	
nflation Risk	Risk of value being eroded due to	Contracts are structured to escalate
	inflation.	with inflation indexes.
urrency Risk	Payments are to be made in Zlotys.	Zloty payments are indexed to the US
	, , , , , , , , , , , , , , , , , , , ,	dollar and adjustments are made every
	<b> </b>	six months for the previous six-month
	ļ	period.
olitical Risk	Country specific events that may	LJM2 will be provided with an
	degrade anticipated revenues and	insurance policy underwritten by
	returns from the project.	Enron, with payment guaranteed by
		Enron which will mirror the sovereign
		risk policy in place for the project at
•		present.

APPROVALS

Name State Sharetiff

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Marie Evanu

Charyl Limenus

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